

Client Profile



Signature Landscape Expert Stickler Gives Highest Marks to Signature Performance

It would be difficult to find a more venerable investment firm than Waddell & Reed. Since 1937, the company has been providing its investment management and financial planning services to clients throughout the United States. Their success is built on their strict commitment to offer the very best investment advice.

Since 1990, Waddell & Reed has occupied two of the six buildings at Lamar and Shawnee Mission Parkway in Overland Park. The complex will soon be named "Waddell & Reed Park." According to Marge Bass, property administrator since 1996, the property is spectacular. "We have six buildings spread across 34 acres," she says. "We have a one acre pond, complete with geese, ducks, fish and a small population of raccoons. We even have a red fox that has been spotted wandering the grounds."

In the fall of 2003, the sprinkler system on the property lost its ability to function properly, and the maintenance company Bass was using at that time couldn't fix it. When she started asking around, it seems everyone had the same suggestion: call Signature Landscape because they have the best irrigation expert in the state. "Indeed, they did," she states. "Irrigation was fixed right away. Signature also worked with me to make sure I had the right landscaping team. Bass is a property administrator by vocation, gardener by avocation. "I am a stickler with strong opinions," she chuckles. "I cannot say enough to express my great satisfaction with the new look of the property," she says. "I would need to use words like, gorgeous, breathtaking and couldn't be happier."

"I love tulips," she reveals. "Last fall, I told Brian Fox, [account manager for Signature] I wanted to see some tulips. This spring I was nearly overcome with the single most spectacular display of hundreds of vivid red tulips I have ever seen. Signature has completely turned our property around in a single season. I had to call Mike Mitchell, [vice president of Signature] to tell him how pleased I am." She continues, "I have received several calls from other property maintenance companies, wanting to take over my property. My standard response is, 'thanks, but no thanks.'" This from a gardening hobbyist with more than nine years in property management experience at one of the country's leading investment firms. She joined Waddell & Reed in 1983 and was promoted to property administrator in 1996. "It does take a bit of the fun out of being a stickler when your vendor does everything right," she smiles.

The Mark Of Quality

Signature
LANDSCAPE

15705 Pflumm Road
Olathe, Kansas 66062
(913) 829-8181
FAX: (913) 829-8197
www.signaturekc.com