

Client Profile

Winbury Group Recognizes Signature Excellence

Grubb & Ellis | The Winbury Group is a fixture in every aspect of the area's commercial real estate market. Since 1984, the company has systematically built a portfolio of expertise centered around investment property, sales, tenant transactions, property management and corporate consultation.

"We've used Signature for more than 10 years now," says Jim Unruh, Certified Property Manager® and senior vice president of property management for Winbury. "And frankly, my respect for Bill and his team has only grown over the years. They're knowledgeable, dependable, and their work is noticeably a cut above the others."

Signature Landscape handles all aspects of landscape maintenance for about a half dozen Class A office buildings for The Winbury Group. Unruh is particularly impressed with the take-charge management of the Signature site supervisors. "They oversee all aspects of the exterior landscaping of the properties. They put themselves in the owner's shoes, and do a great job, proactively maintaining the grounds. It gives me a high level of confidence that neither the property manager or I need to worry or keep tabs on them," Unruh says.

One of Unruh's favorite examples of the high quality of Signature Landscape service happened when he was visiting a property, and noticed a broken sprinkler pipe was leaking water onto the parking lot. "I was heading to my car to grab my phone to call them, when a Signature truck pulled up beside me. The driver said he noticed the leak when he was driving by and was stopping to fix it," Unruh smiles. "Now, this property was not on his list, and this driver wasn't assigned to this property, but he saw a problem, and was compelled and empowered to act. That's the way we like to do business, too," Unruh concludes. "That's why they've literally become a part of our team."



The Mark Of Quality

Signature
LANDSCAPE

15705 Pflumm Road
Olathe, Kansas 66062
(913) 829-8181
FAX: (913) 829-8197
www.signaturekc.com